

2019-2020 Proposed Budget																								
Fund Number					2018-2019		1	7	11	12	13	16	20	21	24	25	26	27	28	29	30	32	33	38
Category	Actual 2015-2016	Actual 2016-17	Actual 2017-2018	2018-2019 Budget	Actual 10 Months	Total Budget 2019-2020	General Fund	Indirect	NOBD Admin.	Car	Revolving Loan Fund	RBEF RLF	Local Investing		Food Initiatives		Contract Services	Business Support	MMT Equity	ROI LG	ROI BC	Planning Grant	Micro CDBG	IDA
Cash on Hand	\$494,546	\$648,900	\$677,749	\$646,470	\$704,100	\$713,115	\$103,400	\$4,500		\$15,000	\$301,550	\$133,400	\$23,415		\$0		\$57,750		\$18,000	\$9,000	\$3,000	\$2,500	\$20,600	\$21,000
Loans Receivable less Allowance	\$681,873	\$563,938	\$591,477	\$594,445	\$540,181	\$541,000					\$541,000													
Net Fixed Assets	\$974	\$233	\$20,410	\$20,410	\$22,971	\$16,310	\$1,000			\$15,310														
Receivables	\$112,620	\$285,851	\$201,448	\$186,595	\$136,771	\$164,550	\$68,000		\$82,000		\$4,550	\$0					\$0						\$10,000	
Prepaid Expenses								\$1,250																
Payables & Long-Term Debt	\$53,629	\$150,538	\$105,850	\$103,445	\$78,012	\$83,330		\$4,580	\$68,600	\$20	\$175	\$25					\$520		\$1,875	\$285	\$3,000	\$2,500	\$1,000	\$750
Deferred Revenue		\$90,112	\$85,667	\$52,000	\$0	\$16,125													\$16,125					
Beginning Fund Balance	\$1,158,323	\$1,258,039	\$1,279,631	\$1,292,475	\$1,299,567	\$1,336,770	\$172,400	\$1,170	\$13,400	\$30,290	\$846,925	\$133,375	\$23,415	\$0	\$0	\$0	\$57,230	\$0	\$0	\$8,715	\$0	\$0	\$29,600	\$20,250
REVENUE																								
EDA Planning Grant	\$75,000	\$85,000	\$75,000	\$75,000	\$75,000	\$75,000									\$0								\$75,000	
Loan Fees	\$250	\$2,904	\$2,937	\$3,000	\$15	\$3,000					\$2,500	\$500												
Interest Income	\$1,298	\$2,608	\$1,453	\$1,010	\$943	\$770	\$30		\$400	\$5	\$175	\$65	\$15				\$35		\$10	\$10	\$15		\$10	
Loan Interest Income	\$42,179	\$48,667	\$44,433	\$44,100	\$32,029	\$40,000					\$38,000	\$1,000	\$1,000											
Admin./Contract Revenue	\$149,521	\$93,187	\$86,159	\$101,283	\$71,340	\$125,850		\$87,350									\$27,000							\$11,500
State Grants	\$0	\$7,699	\$33,601	\$64,800	\$70,645	\$25,000																	\$25,000	\$0
Federal Grants	\$135,049	\$105,520	\$188,550	\$55,000	\$25,200	\$42,500									\$5,000								\$0	\$37,500
Miscellaneous Income	\$2,231	\$3,447	\$3,368	\$0	\$4,396	\$0																		
Foundation/Corporate Grants	\$50,100	\$28,236	\$111,424	\$84,500	\$99,677	\$138,345												\$16,500	\$64,345	\$25,000	\$25,000			\$7,500
VIDA Income	\$16,892	\$11,760	\$15,857	\$10,400	\$0	\$0																		
Special Projects	\$1,215	\$2,433	\$5,687	\$600	\$9,682	\$9,900									\$1,500						\$8,400			
Indirect Cost Reimbursement	\$58,731	\$62,143	\$70,244	\$94,350	\$87,253	\$100,645		\$100,645																
Car Expense Reimbursement	\$9,274	\$8,350	\$10,733	\$9,000	\$6,986	\$8,000				\$8,000														
Transfer From General Fund	\$12,778	\$24,631	\$820	\$39	\$0	\$4																	\$4	
Recovery of Bad Debts	\$2,550	\$0	\$0	\$0	\$0	\$0																		
Transfer from Other Funds	\$487	\$31,667	\$4,938	\$9,450	\$10,312	\$13													\$13					
Total Revenues	\$557,555	\$518,252	\$468,539	\$552,531	\$493,478	\$569,027	\$30	\$100,645	\$87,750	\$8,005	\$40,675	\$1,565	\$1,015	\$0	\$6,500	\$0	\$27,035	\$16,513	\$64,355	\$33,410	\$50,015	\$75,004	\$37,510	\$19,000
EXPENSES																								
Personal Services:																								
Salary	\$149,430	\$154,917	\$167,187	\$187,558	\$156,929	\$189,376		\$52,943	\$14,103	\$141	\$3,949	\$282	\$3,385	\$0	\$254	\$0	\$12,918	\$7,757	\$22,226	\$5,049	\$7,221	\$34,411	\$15,513	\$9,223
Employee Insurance	\$27,086	\$29,744	\$36,617	\$49,750	\$33,205	\$46,862		\$13,101	\$3,490	\$35	\$977	\$70	\$838	\$0	\$63	\$0	\$3,197	\$1,919	\$5,500	\$1,249	\$1,787	\$8,515	\$3,839	\$2,282
Payroll Taxes	\$12,345	\$13,049	\$13,274	\$17,285	\$12,259	\$17,442		\$4,876	\$1,299	\$13	\$364	\$26	\$312	\$0	\$23	\$0	\$1,190	\$714	\$2,047	\$465	\$665	\$3,169	\$1,429	\$849
Travel & Meals	\$20,966	\$17,676	\$21,193	\$22,940	\$18,601	\$26,300		\$100	\$350		\$350		\$1,000		\$1,500		\$2,000	\$1,500	\$5,000	\$1,000	\$2,000	\$6,500	\$4,000	\$1,000
Total Personal Services	\$209,827	\$215,386	\$238,271	\$277,533	\$220,994	\$279,980	\$0	\$71,020	\$19,242	\$189	\$5,640	\$378	\$5,534	\$0	\$1,840	\$0	\$19,305	\$11,891	\$34,774	\$7,763	\$11,673	\$52,596	\$24,781	\$13,355
Materials and Services:																								
Workers Comp. Insurance	\$211	\$274	\$287	\$300	\$253	\$300		\$300																
Advertising	\$1,147	\$1,032	\$615	\$1,800	\$308	\$1,800		\$800											\$500		\$500			
Audit & Accounting	\$13,890	\$14,079	\$14,181	\$15,000	\$15,112	\$16,000		\$16,000																
Bank Fees	\$170			\$250		\$250					\$250													
Board Expense	\$165			\$200		\$200																	\$200	
Closing Costs	\$420	\$626	\$1,530	\$1,825	\$75	\$1,825		\$375			\$1,200	\$250												
Bad Debt	(\$2,279)	(\$3,658)	(\$294)	\$0		\$0					\$0													
Debt Service	\$444			\$0		\$0																		
Collection Costs				\$400		\$400			\$100		\$250	\$50												
Contractual Services	\$148,129	\$120,542	\$50,028	\$75,500	\$82,618	\$88,500		\$38,000			\$9,500	\$500			\$4,500				\$6,000		\$30,000			
Dues & Subscriptions	\$5,200	\$3,611	\$2,869	\$5,810	\$2,850	\$3,810		\$3,500					\$60										\$250	
Duplicating	\$880	\$959	\$874	\$900	\$1,190	\$1,000		\$700							\$0					\$100			\$200	
Fees	\$352	\$317	\$766	\$350	\$323	\$775																		
Fuel	\$1,292	\$1,346	\$1,935	\$1,600	\$1,160	\$1,600				\$1,600														
Indirect Expense	\$58,731	\$62,143	\$70,244	\$94,350	\$87,253	\$100,645		\$27,082	\$0	\$8,459	\$310	\$1,859	\$0	\$139	\$0	\$7,096	\$4,261	\$12,209	\$2,773	\$3,966	\$18,902	\$8,521	\$5,066	
Insurance	\$7,633	\$500	\$4,207	\$5,130	\$4,354	\$5,130		\$3,800		\$525	\$605									\$200				
Internet/Web Site	\$1,528	\$1,453	\$1,499	\$6,500	\$4,314	\$2,200		\$500	\$404		\$126	\$5	\$28	\$0	\$2	\$0	\$106	\$64	\$182	\$241	\$59	\$282	\$127	\$76
Legal	\$402	\$343	\$88	\$1,250	\$1,600	\$1,250		\$500	\$250		\$500													
Maintenance - Vehicle	\$559	\$171	\$103	\$500	\$137	\$500				\$500														
Miscellaneous	\$148	\$266	\$857	\$150	\$1,304	\$500		\$500																
Phone	\$3,981	\$2,862	\$3,141	\$3,500	\$2,115	\$3,100		\$0	\$700	\$0	\$219	\$8	\$48	\$0	\$4	\$0	\$183	\$110	\$315	\$72	\$602	\$488	\$220	\$131
Postage	\$509	\$354	\$384	\$400	\$415	\$450		\$0	\$121	\$0	\$38	\$1	\$8	\$0	\$1	\$0	\$32	\$19	\$55	\$12	\$18	\$85	\$38	\$23
Reference Materials		\$37	\$0	\$200	\$0	\$300														\$100	\$100	\$100		
Rent	\$4,641	\$4,601	\$6,425	\$10,600	\$9,767	\$21,400		\$0	\$1,076	\$0	\$336	\$12	\$74	\$0	\$6	\$0	\$282	\$169	\$485	\$17,510	\$158	\$751	\$339	\$201
Seminars/Conferences/Travel	\$2,025	\$1,730	\$382	\$3,900	\$1,305	\$2,900							\$500									\$1,000	\$1,250	\$150
Services	\$1,384	\$3,426	\$1,635	\$500	\$1,479	\$500		\$500																
Special Projects	\$1,445	\$3,151	\$15,797	\$1,000	\$10,893	\$800																	\$800	
Supplies	\$2,695	\$3,884	\$1,258	\$1,200	\$9,542	\$5,250		\$1,750							\$0									\$3,500
Utilities			\$250	\$4,800	\$1,351	\$4,500															\$4,500			
Total Materials and Services	\$255,702	\$224,049	\$179,061	\$237,915	\$239,718	\$265,885	\$0	\$29,625	\$68,108	\$2,625	\$21,483	\$1,136	\$2,577	\$0	\$4,651	\$0	\$7,699	\$4,623	\$19,946					